ROCKLAND COUNTY SOLID WASTE MANAGEMENT AUTHORITY PROPOSED BUDGET 2018

| | Budget 2018 | Budget 2017 | Notes |
|---|-------------|-------------|-------|
| REVENUE: | | | |
| SOLID WASTE DISPOSAL CHARGES | | | |
| USER FEES | 7,209,410 | 7,972,077 | 1 |
| AD VALOREM | 13,277,958 | 13,479,673 | 1 |
| | 20,487,368 | 21,451,750 | |
| INTEREST | | | |
| REGULAR | 60,000 | 35,000 | 2 |
| DSRF & CONSTRUCTION FUND | 45,000 | 100,000 | 2 |
| MRF RECYCLABLE MATERIALS REVENUE | 1,600,500 | 1,600,000 | 1 |
| CO-COMPOSTING RECYCLABLE MATERIALS REVENUE | 60,000 | 29,000 | 1 |
| WOOD WASTE REVENUE | 25,000 | 16,500 | 1 |
| SPRING VALLEY - SOLID WASTE COLLECTION & DISPOSAL CHGS | 1,528,615 | 1,496,974 | 1 |
| VILLAGE OF HAVERSTRAW - SOLID WASTE COLLECTION & DISPOSAL CHGS | 893,477 | 861,072 | 1 |
| VILLAGE OF SLOATSBURG - SOLID WASTE COLLECTION & DISPOSAL CHGS | 376,102 | 375,736 | 1 |
| VILLAGE OF NEW HEMPSTEAD - SOLID WASTE COLLECTION & DISPOSAL CHGS | 525,487 | 513,811 | 1 |
| TOWN OF STONY POINT - SOLID WASTE COLLECTION & DISPOSAL CHGS | 256,154 | 256,125 | 4 |
| ROCKLAND CTY - SOLID WASTE COLLECTION & DISPOSAL CHGS | 300,000 | 300,000 | 1 |
| CO-CO FACILITY USER CHARGE FROM SEPTAGE | 1,700 | 4,750 | 2 |
| CO-CO FACILITY USER CHARGE FROM OUT-OF-COUNTY USERS | 255,500 | 258,300 | 1 |
| TRANSFER STATION TIPPING FEES - HILLBURN | 8,000,000 | 7,620,000 | 1 |
| TRANSFER STATION TIPPING FEES - HAVERSTRAW | 2,895,000 | 2,895,000 | 1 |
| TRANSFER STATION TIPPING FEES - CLARKSTOWN | 13,477,400 | 13,471,900 | 1 |
| CONCRETE CRUSHING FACILITY- TIP FEES & SALES REVENUE | 1,067,800 | 1,239,400 | 1 |
| HHW GRANT | 645,307 | 600,000 | 3 |
| SALES OF COMPOST-YARD WASTE | 230,000 | 133,500 | |
| OTHER INCOME&HEALTH INSURANCE REIMBURSEMENT | 111,300 | 93,961 | |
| | 32,354,342 | 31,901,029 | |
| TOTAL REVENUE ITEMS | 52,841,710 | 53,352,779 | |

(1) Detailed in applicable sections(2) Based on current year and historical trends

(3) Grant based on expenses(4) Based on units and contract with hauler

EXPENSES:

| | | 2018 | 2017 | Notes |
|-------|--|---------------|------------|-------|
| SALA | RIES | | | |
| 110 | REGULAR | 2,616,500 | 2,387,225 | 1 |
| 110 | SEASONAL WORKERS | 15,000 | 20,000 | |
| 111 | OVERTIME | 150,000 | 100,000 | 2 |
| FRING | GE BENEFITS | | | |
| 191 | HEALTH, DENTAL, VISION, SEC 125 | 849,368 | 699,815 | 3 |
| | ΜΤΑ ΤΑΧ | 8,760 | 7,550 | 3 |
| 192 | RETIREMENT | 350,000 | 321,000 | 4 |
| 193 | SOCIAL SECURITY | 207,900 | 184,000 | 1 |
| 195 | WORKERS COMPENSATION | 132,600 | 113,500 | 5 |
| ΤΟΤΑ | L 100 ACCOUNT | 4,330,128 | 3,833,090 | |
| OFFIC | CE EQUIPMENT | | | |
| 200 | OTHER EQUIPMENT | - | 1,000 | |
| 201 | OFFICE FURNITURE & FIXTURES | 1,000 | 2,000 | |
| 203 | MOTOR VEHICLES | - | - | |
| 210 | DATA PROCESSING EQUIPMENT | 30,000 | 30,000 | |
| 231 | PHOTOGRAPHIC EQUIPMENT | - | - | |
| 232 | COMMUNICATION EQUIPTMENT | - | - | |
| ΤΟΤΑ | L 200 ACCOUNT | \$ 31,000 | \$ 33,000 | |
| OFEI | | 2018 | 2017 | Notes |
| OTTR | | | | |
| 307 | UNIFORMS | 3,500 | 2,000 | |
| 311 | MOTOR FUEL | 6,000 | 11,000 | |
| 313 | OFFICE SUPPLIES & PRINTING | 66,000 | 56,000 | |
| 328 | BOOKS PUBLICATIONS & SUBSCRIPTIONS | 1,500 | 2,000 | |
| 329 | OPERATIONAL SUPPLIES (LEAF BAGS/ RECYCLING BINS, ETC.) | 496,300 | 412,000 | |
| ΤΟΤΑ | L 300 ACCOUNT | \$ 573,300 | \$ 483,000 | |

Notes:

(1) Detailed in applicable sections

(2) Based on current year and historical trends

(3) Includes increase in premium for health, dental and vision insurance. MTA tax (.34% total payroll)

(4) Based on information received from the NYS Employee Retirement System

(5) As per carrier

(6) Includes \$225,0000 for recycling bins, \$225,000 for leaf bags and \$46,300 for other operational supplies.

Recycling bins and leaf bags are based on current year and historical trends.

| | | 2018 | 2017 | Notes |
|-----|--|--------------|--------------|-------|
| OPE | RATING EXPENSES (NON-REVENUE GENERATING) | | | |
| 402 | RENTAL OF EQUIPMENT | 5,000 | 7,500 | |
| 404 | TRAVEL | 10,000 | 10,000 | |
| 405 | ADVERTISING | 25,000 | 33,000 | 7 |
| 406 | EQUIPMENT REPAIR | 7,000 | 7,500 | |
| 407 | PAINTING & BUILDING REPAIR | 40,000 | 30,000 | |
| 408 | CLEANING CONTRACTOR | 20,000 | 15,000 | 7 |
| 409 | FEES FOR SERVICES - NON-EMPLOYEES | 798,250 | 687,500 | 9 |
| 409 | LEGAL COSTS | 1,575,000 | 1,575,000 | 8 |
| 409 | ENGINEERING | 461,000 | 348,700 | 8 |
| 411 | POSTAGE | 23,500 | 22,500 | 10 |
| 414 | CONFERENCES & SCHOOLS | 10,000 | 10,000 | 11 |
| 421 | REPAIRS TO VEHICLES | 5,000 | 5,000 | 11 |
| 423 | ASSOCIATION DUES | 2,000 | 2,000 | |
| 433 | BID ADVERTISING | 2,000 | 2,000 | |
| 438 | MAINTENANCE AGREEMENTS | 35,900 | 46,100 | |
| 460 | TELEPHONE | 58,200 | 73,000 | 11 |
| 461 | ELECTRICITY / GAS / FUEL OIL | 628,250 | 630,550 | 12 |
| 462 | WATER & SEWER | 82,000 | 71,500 | 7 |
| 466 | CREDIT CARD CHARGES | 250,000 | 125,000 | 13 |
| 484 | HOUSEHOLD HAZARDOUS WASTE | 1,224,613 | 1,168,730 | 14 |
| 493 | CERTIORARI PAYMENTS | 50,000 | 50,000 | |
| 494 | ENVIRONMENTAL DAY | - | - | |
| тот | AL 400 ACCOUNT | \$ 5,312,713 | \$ 4,920,580 | |

Notes:

(7) Based on current year expenditures and anticipated expenditures

(8) Based on information from Vendor

(9) See attached detailed schedule

(10) Advertising for various programs including facility brochure and HHW mailer

(11) Based on historical trends

(12) Based on estimated usage

(13) This fee enables the Authority to have access to funds in two to three business

days after the transaction is concluded and allows for a 100% collection rate. If the cost of the credit cards were to be applied

to collections, a net 97% collection rate would be calculated. Includes increase for IWS and IWSNJ (now on credit card).

(14) Based on historical increased participation in program. Current contract is based on car count participation and

per pound cost for CESQG waste. Increase due to negotiation of new contract.

| | | 2018 | 2017 | Notes |
|------------------|--|------------------|---------|-------|
| OTHE | R COSTS | | | |
| 503 | TAX RELATED COSTS | 18,000 | 18,000 | 15 |
| 504 | INSURANCE PREMIUMS | 220,000 | 200,000 | 16 |
| 505 | CONTINGENCY | 225,000 | 225,000 | |
| ΤΟΤΑ | L 500 ACCOUNT | \$ 463,000 \$ | 443,000 | |
| Notes: | | | | |
| · / · | tax expenses associated with the properties of the Authority | | | |
| (16) Based on es | timated costs | | | |

| LON | G-TERM DEBT | 2018 | 2017 | Notes |
|------|--------------------|-----------------|-----------|-------|
| 600 | PRINCIPAL | 3,965,000 | 4,370,000 | 17 |
| 601 | INTEREST | 2,013,860 | 2,337,950 | 17 |
| 602 | ADMINISTRATION FEE | 24,041 | 26,450 | 17 |
| | INTEREST SUBSIDY | (282,419) | (302,435) | 17 |
| тоти | AL 600 ACCOUNT | \$ 5,720,482 \$ | 6,431,965 | |

<u>Notes:</u> (17) Based on amortization schedules. Includes expected redemption of 2006 Bond Series on 11/15/2017. Interest subsidy represents EFC subsidy for 2012B Bond Series and 2013B Bond Series.

| | | 2018 | 2017 | Notes |
|--------------|--|------------------|------------|-------|
| OPE | RATING EXPENSES (REVENUE GENERATING) | | | |
| 842 | MRF O&M FEE | 1,957,700 | 1,980,123 | 18 |
| 843 | CO-COMPOSTING O&M FEE | 1,997,500 | 2,005,998 | 18 |
| 844 | YARD WASTE COMPOSTING FEE | 1,272,086 | 1,068,558 | 18 |
| 845 | HOST COMMUNITY FEE | 3,732,400 | 3,949,820 | 19 |
| 848 | SOLID WASTE COLLECTION & DISPOSAL - SPRING VALLEY | 1,484,092 | 1,453,373 | 18 |
| 871 | MUNICIPALITY RECYCLABLES REVENUE PAYMENTS | 735,000 | 700,000 | 20 |
| 850 | SOLID WASTE COLLECTION & DISPOSAL - VILLAGE OF HAVERSTRAW | 861,629 | 835,992 | 18 |
| 853 | SOLID WASTE COLLECTION & DISPOSAL - ROCKLAND COUNTY | 300,000 | 300,000 | 18 |
| 849 | SOLID WASTE COLLECTION & DISPOSAL - VILLAGE OF NEW HEMPSTEAD | 510,182 | 498,842 | 18 |
| 854 | SOLID WASTE COLLECTION & DISPOSAL - SLOATSBURG | 365,148 | 364,788 | 18 |
| 855 | SOLID WASTE COLLECTION & DISPOSAL - STONY POINT | 256,125 | 256,125 | 18 |
| 856 | TRANSFER STATION O&M FEE/HAUL/DISPOSE - HILLBURN | 7,514,375 | 7,365,975 | 18 |
| | TRANSFER STATION O&M FEE/HAUL/DISPOSE - HAVERSTRAW | 2,919,320 | 2,905,320 | 18 |
| | TRANSFER STATION O&M FEE/HAUL/DISPOSE - CLARKSTOWN | 11,114,750 | 12,047,250 | 18 |
| | TRANSFER STATIONS FUEL FOR ROLLING STOCK | 209,880 | 200,580 | 18 |
| | CONCRETE CRUSHING FACILITY | 853,400 | 985,400 | 18 |
| | TRANSFER STATION REBATE | 130,000 | 130,000 | 20 |
| 857 | NON-ROCKLAND RECYCLING REBATE PAYMENTS | 197,500 | 160,000 | 20 |
| тоти | AL 800 ACCOUNT | \$ 36,411,087 | 37,208,144 | |
| TOTAL EXPENS | E ITEMS | \$ 52,841,710 | 53,352,779 | |

Notes:

(18) Detailed in applicable sections

(19) Includes host community fee for COCO, MRF, Concrete Crushing, and Yardwaste facilities (20) Based on current year tonnage, historical trends, and commodity pricing analysis